

# Prediction Intervals For Real Estate Price Prediction

Moritz Beck, Rainer Göb

Julius-Maximilians Universität Würzburg

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# German real estate market

## real estate prices

- ▶ The real estate price index increases by 28.1 points from 2015-2019 [Statistisches Bundesamt(2020)]
- ▶ prices have risen in both rural and urban regions.

## real estate platforms

- ▶ leading platform immoscout24 by Scout24 AG
- ▶ monthly users: 20 million

# automatic real estate price estimation

## definition

- ▶ prediction of the value of a property, which exceeds the accuracy of a simple calculation

average price per  $m^2$  of the region  $\times$  area of the property in  $m^2$

## leading platform in US

- ▶ Zillow offers automated real estate price estimates in the business-to-customer area
- ▶ Zillow median percentage error of prediction: 7.3 percent

# empirical setting

## observations

- ▶  $N$  real estate objects  $i = 1, \dots, N$
- ▶ each  $i$  associated with a price  $Y_i$  and feature vector  $\mathbf{x}_i$
- ▶ features include information about size, location, etc.

## objective

- ▶ predict appropriate characteristics of random price  $Y$  conditional on features  $\mathbf{X} = \mathbf{x}$

## point versus interval prediction

- ▶ point prediction gives no information about prediction uncertainty
- ▶ predict price interval  $I(\mathbf{x})$  as a function of feature vector  $\mathbf{x}$
- ▶ wide interval  $\implies$  high uncertainty  
narrow interval  $\implies$  low uncertainty

## Example: visual representation of prediction intervals

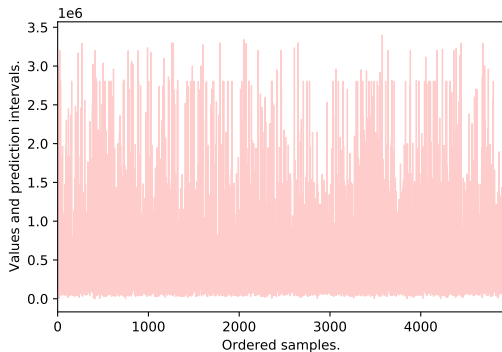


Figure: prediction intervals for Berlin by Random Forest

## reliability constraint for prediction interval

- ▶  $P\left(Y \in I(\mathbf{x}) \mid \mathbf{X} = \mathbf{x}\right) \geq \gamma$
- ▶ price covered by interval with a probability at least  $\gamma$
- ▶ popular choices for  $\gamma$ :  $\gamma = 0.90$  or  $\gamma = 0.95$



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## real estate price prediction: point prediction

- ▶ most papers focus on point prediction
- ▶ best performance: random Forest Algorithm (RF) by Breiman (2001)
- ▶ e. g., Ravikumar (2017), Zhou et al. (2019), Alfaro-Navarro et al. (2020)

## real estate price prediction: interval prediction

- ▶ interval prediction nearly not considered
- ▶ some elementary quantile regression (linear), e. g., Garcia et al. (2019)
- ▶ no applications of advanced methods like Support Vector Quantile Regression, Quantile Gradient Boosting, Quantile Random Forest, Quantile KNN

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# 1) quantile definition by CDF $F_Y$

- ▶  $\tau$ -quantile  $q_\tau$  (quantile of level  $\tau$ ) = smallest  $y$  such that  $F_Y(y) \geq \tau$

## 2) quantiles as solution of optimisation problem

- ▶ quantile loss function:  $\rho_{\tau}(y) = y(\tau - \mathbf{1}_{(y < 0)})$
- ▶  $\tau$ -quantile  $q_{\tau}$  minimises expected quantile loss

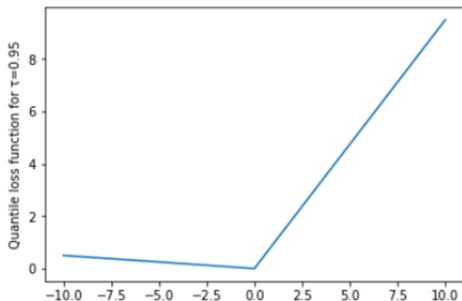


Figure: quantile loss

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# quantile regression for interval prediction

- ▶ quantile regression: predict  $\tau$ -quantile  $q_\tau(\mathbf{x})$  from features  $\mathbf{x}$
- ▶ build prediction interval  $I(\mathbf{x})$  from quantiles



# quantile regression

- ▶ consider parametric quantile function  $q_{\tau, \theta}(\mathbf{x})$
- ▶  $\tau =$  quantile level,  $\theta =$  fit parameter
- ▶ observe paired training data  $(Y_i, \mathbf{x}_i)$ ,  $i = 1, \dots, N$
- ▶ learn quantile function  $q_{\tau, \theta}(\mathbf{x})$  from training data

# 1) Quantile regression by minimising quantile loss

- ▶ sample quantile loss = average quantile loss over training data
- ▶  $\hat{\rho}_\tau(\theta) = \frac{1}{N} \sum_{i=1}^N \rho_\tau(y_i - q_{\tau, \theta}(\mathbf{x}_i))$
- ▶ minimise  $\hat{\rho}_\tau(\theta)$  in  $\theta$  to obtain argmin  $\theta_0$
- ▶ obtain predictor  $\hat{q}_\tau(\mathbf{x}) = q_{\tau, \theta_0}(\mathbf{x})$

## 2) Quantile regression by empirical CDF

- ▶ fit parameter = CDF  $F_Y(\cdot|\mathbf{X} = \mathbf{x})$
- ▶ learn  $F_Y(\cdot|\mathbf{X} = \mathbf{x})$  by empirical CDF  $\hat{F}(\cdot|\mathbf{X} = \mathbf{x})$
- ▶ predict  $\tau$ -quantile by quantile of empirical CDF

# Machine Learning Models For Quantile Regression

## Models estimating quantiles over customised loss function

- ▶ linear quantile regression
- ▶ support vector quantile Regression
- ▶ quantile gradient boosting

## Models estimating empirical distribution

- ▶ Random Forest
- ▶ KNN

## Stacking method

- ▶ use linear combination of methods above
- ▶ weights  $\rightarrow$  minimise penalised quantile loss

# Goodness Of Fit

▶  $\hat{q}_\tau(\mathbf{x})$  = predictor of the  $\tau$ -quantile

▶  $R^1(\tau)$  score defined by

$$1 - \frac{\text{Sum of quantile losses of full model}}{\text{Sum of quantile losses for level model without regressors}}$$

▶ high  $R^1(\tau)$  score  $\Rightarrow$  good fit of the  $\tau$ -quantile

▶ low  $R^1(\tau)$  score  $\Rightarrow$  bad fit of the  $\tau$ -quantile

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# Real Life Dataset

- ▶ 270.000 real estate objects collected from German platform Immoscout using web scraping
- ▶ different cities with between 150 and 15.000 properties each
- ▶ different feature types:
  1. numeric: size in  $m^2$
  2. categorical: house type
  3. text: location description
- ▶ Use of state of the art methods to
  - ▶ select features
  - ▶ convert categorical and text features into numeric ones
- ▶ Standard preprocessing (standardization to mean 0 and variance 1, outlier detection, etc)

# Experiment: Performance through Quantile Loss

## Setting

- ▶ 90 percent prediction intervals: estimate 0.05 and 0.95 quantiles
- ▶ Algorithms:
  1. Quantile Random Forest
  2. Quantile KNN
  3. Quantile Gradient Boosting
  4. Quantile Stacking (combination of 1-3)

## Strategy

- ▶ Fit one model per city
- ▶ 70 percent of the data for training and rest for testing
- ▶ Evaluate total quantile loss



# Mean quantile loss ( $\tau = 0.95$ )

	Stacking	Random Forest	KNN	CatBoost
95% confidence interval lower bound	1.0901	0.9722	0.6995	0.7710
mean	1.0949	0.9796	0.7058	0.7759
95% confidence interval upper bound	1.0997	0.9870	0.7121	0.7808
standard deviation	0.7003	1.0806	0.9211	0.7173
test set size	81410			

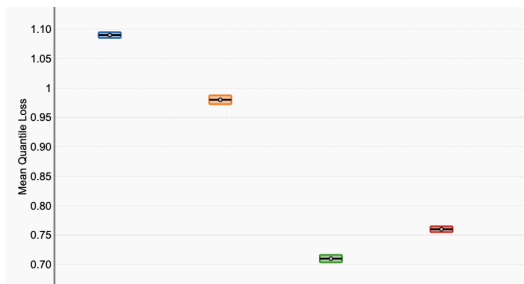


Figure: Mean quantile loss ( $\tau = 0.95$ )

# Mean quantile loss ( $\tau = 0.05$ )

	Stacking	Random Forest	KNN	CatBoost
95% confidence interval lower bound	0.7693	0.6529	0.5358	0.5797
mean	0.7754	0.6586	0.5413	0.5853
95% confidence interval upper bound	0.7815	0.6643	0.5468	0.5909
standard deviation	0.8866	0.8332	0.8001	0.8215
test set size	81410			

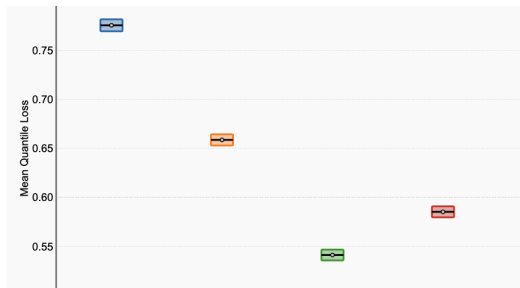


Figure: Mean quantile loss ( $\tau = 0.95$ )

# Conclusion

- ▶ best method: KNN Quantile Regression
- ▶ no gains from using stacking ensemble

# Thanks for your interest!

- ▶ [moritz.beck@uni-wuerzburg.de](mailto:moritz.beck@uni-wuerzburg.de)
- ▶ [goeb@mathematik.uni-wuerzburg.de](mailto:goeb@mathematik.uni-wuerzburg.de)

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